

Step 1 Provides Management Consulting Services to Underground Archives

Storage and logistics firm strengthens management team with Step 1

PITTSBURGH, PA – June 12, 2008 – Step 1 Management Services, LLC, a firm dedicated to providing essential management training and leadership development services, today announced the successful completion of a Management Skills Alignment project with Underground Archives.

Underground Archives provides a wide range of services to help organizations reduce their risk and costs by securely storing critical items and information off-site in one the company's two underground storage facilities located in the Greater Pittsburgh region. The owners brought in Step 1 Management Services to help maximize the performance of the company's operational management team.

"It's only been a few months since the completion of the management realignment project with Step 1 and we're already experiencing very promising improvements," said Bruce. "The best way for me to describe the value of this engagement is that by making just a few - but critical - organizational changes, we were able to achieve a marked improvement in our already-strong operations. With Step 1's help, I feel confident that we now have the right management team in place to successfully pursue our next phase of growth."

As part of the Management Skills Alignment project, Step 1 developed a management aptitude profile for key members of the management team and conducted a review of the departmental structures, objectives, job functions and the skills required to fulfill each management area. The results of the detailed skills alignment review identified opportunities for improvement across Underground Archive's management team by moving targeted managers to different function areas in order to better leverage their unique strengths. Additionally, Step 1 provided realignment consulting services to assist in implementing the necessary personnel and organizational changes.

"Underground Archives is a dynamic, growing company that is aggressively and proactively addressing the sorts of management challenges that can sink less adaptive firms. The key to their current and future success, I believe, is founded in the willingness of the business owners and senior leaders to recognize when they should look beyond their own universe for a different perspective. That is both a critical and a rare characteristic for any entrepreneurial company."

"We absolutely could not have done this without the help of Step 1," added Bruce. "Although we instinctively knew things weren't exactly as we wanted them, it was difficult to evaluate the environment that we lived in day-in-day-out. It was essential to bring in an outside, objective perspective to help us see how we could better leverage the strengths of our management team. We look forward to our ongoing relationship with Step 1 to help us stay on track as we continue to grow the business and expand the ranks of our management team," concluded Bruce.

To learn more about Step 1's Management Skills Alignment Services and to read the Underground Archives Customer Story, visit Step 1's Web site at www.step1management.com, or call 412-216-0842.

About Step 1 Management Services

Step 1 Management Services, LLC is a firm dedicated to providing essential management training and leadership development services. Founded by Jeff Canter, a management professional with more than 25 years of experience across a variety of industries, Step 1 provides an array of management training, leadership development and business coaching services. By applying pragmatic and real-world experience, Step 1's programs, training engagements and consulting services help businesses, non-profits and public sector organizations to implement programs designed to cultivate the full potential of the entire management group, from entry-level managers through to senior executives. The cornerstone of Step 1's approach is helping clients to establish management practices that enable both the individual and the organization achieve its full potential. The Step 1 Web site is located at www.step1management.com.

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